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Utkalika

Odisha State Co-operative Handicrafts Corporation
Ltd, BBSR

EXPRESSION OF INTEREST

Sealed offers (bids) are invited for engagement of Consigners for Consignment (Spl.) business in different Utkalika branches for the financial year-2021-22 & 2022-23. The details of EOI is available on the website of the Corporation i.e www.utkalikaodisha.in. Interested Primary CS/ICS/MSME Units/SHG/Society/Individual Artisans of Odisha engaged in concerned Crafts may apply in the prescribed format by Dt. 30.09.2021 up to 4.00 P.M at Head Office of the Corporation. The offers shall be opened on Dt.01.10.2021 at 11.30 A.M. Please note that, target for the remaining period of F.Y. 2021-22(up to 31.03.2022) shall be calculated and fixed on proportionate basic as against the target offered for the year 2022-23. The applicants shall submit a non-refundable demand draft of Rs.2,000/- only drawn in favour of OSCHC Ltd., Bhubaneswar towards processing fee.

Any application received beyond the scheduled date & time shall not be entertained.

The undersigned reserves the right to accept or reject any or all offers (bids) without assigning any reason thereof.


Managing Director
Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar

**Offer/ Tender paper for SIS business for the Financial Year – 2021-22 &
2022-23**

Contents:-

1. Application form.
2. Terms & Conditions.
3. Details of branches with craft/ products and base/
reserved annual target.
4. Bidder's Undertaking.

Managing Director,
O.S.C.H.C. Ltd.
Bhubaneswar
Managing Director
O. S. C. H. C. Ltd.
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Utkalika

Commercial Terms and Conditions:

After selection the concerned "Consignment (Special)" will abide by the rules & regulations of this scheme along with commercial principle for the outlet he/she/they have been enlisted for sale their products and agreement will be executed accordingly.

1. The party shall deposit an amount of Rs. 2,000/- (Rupees Two thousand/non-refundable) in shape of DD drawn in favour of OSCHC Ltd, payable at Bhubaneswar towards Tender Processing Fees.
2. The award of the agreement for selling their product in designated outlets of Utkalika shall be for a period of 02 years(2021-22 & 2022-23) and remain valid up to 31-03-2023. On reviewing performance of each Consignment (Spl.) Consigner, after 01 year, the contract for 2022-23 shall be extended, if the performance is found/proved satisfactory.
3. Authority reserves the right for negotiating the annual base target(2022-23), basing on the application/offer submitted by the bidder, at the time of finalization of offers
4. All the products will be sold through Corporation bills and the Corporation shall charge the following service charges on the net sale price i.e Gross price minus discount offered to customers.
 - a. Silver filigree product : @15%
 - b. Other products : @20%
5. The selected party shall allow 10% discount on the price mentioned for the product to all the customers indiscriminately.
6. The selected Consigner will deposit 10% security money on the approved net sale target, before the agreement.
7. Non-performance/ achievement of annual assured service charges is recoverable out of the receivable dues of the Consigner after completion of each financial year.
8. Bidder is allowed to quote their offer for not more than any of the two branches. The offer should be submitted separately for each branch.
9. The Corporation shall make announcement of discount/offer through the electronics media from time to time.
10. The Consigner (Spl.) of each outlet will maintain at least 60% stock as against their target positively to fetch a better sale.


Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar

Details of Branches with Crafts/ Product and Base/ Reserved Annual Target for 2021-22(Oct-2021 to March-2022)

(Rs in Lakhs)

SL NO	NAME OF THE BRANCH	CRAFT/ PRODUCT	BASE/ RESERVE TARGET
1	Angul Branch	Ready made Garment	18.00
		Silver Filigree	18.00
		Dhokra & Jewellery	6.00
2	Kolkatta Branch	Ready made Garment	18.00
		Dhokra & Jewellery	8.00
		Bross & Bellmetal	10.00
		Gem Stone	20.00
3	New Delhi Branch	Ready made Garment	20.00
		Bross & Bellmetal	30.00
		Jems & Jewellery	20.00
		Silver Filigree	25.00


Managing Director
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Bhubaneswar



Bidder's Details:

(to be written in the printed letter head)

SI No	Subject Matter	Supporting Documents
1	a. For Utkalika..... b. Name of Craft/Product:	A copy of the Registration Certificate
2	Address:	
3	Contact Details: Mob No: e-mail:	
4	Name & Designation of the authorized Person:	
5	Last 2 Years Turnover	a. Acknowledgement of Income Tax Return Filing copy along with P/L & Balance Sheet of last two years duly certified by Chartered Accountant in support of turnover/transaction. b. Annual return filing copy of GST for last two years in support of turnover/transaction. c. GSTR-3B/GSTR-1 filing copy for the last two years in support of turnover.
6	GST Registration NO:	Copy of the registration document.
7	PAN No:	Copy of the PAN card
8	Past Experience with the corporation if any:	Copy of the Work Order or Agreement.
9	a. Offer of Annual Sale Target (Gross) b. Proposed Discount% c. Offer of Annual Net Sale Target	
10	Awards or recognitions received from any Govt. or Semi Govt. organization	If any, copy to be enclosed


Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar

Authorized Signature with seal



Bidder's undertaking: (To be furnished in the society printed letter head if available)

The Managing Director,
Odisha State Co-operative Handicraft Corporation Limited,
Ghatikia, Khandagiri, Bhubaneswar-30.

Subject: Declaration/ Undertaking

Reference: EOI reference No.: _____ / Date: _____ /

Dear Sir,

We/I _____ The
registered _____ bearing
registration No: _____, here with solemnly undertake to confirm
that, we are interested to participate in the selection process of partner for " Consignment
Business". We/I have gone through the details of the terms & conditions mentioned in the
EOI document and here with confirm that, we will abide by the same for the entire
duration of the agreement period.

We also undertake to confirm that, we shall not enter in to any negotiation with the
Corporation or try to influence any individual or group of officials involved in the
selection process in any manner either directly or indirectly. If any such act, if noticed,
then the Corporation is free to take appropriate action as deemed suitable in the interest
of the Corporation.

If selected we shall also furnish the security deposit amount and also execute the
agreement with the Corporation as mentioned in the EOI document.

Sincerely

Signature with seal.

Place:

Date:


Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar

